

AFRICAN DEVELOPMENT BANK GROUP



REQUEST FOR EXPRESSIONS OF INTEREST FOR CONSULTING SERVICES

KISUMU LAKEFRONT DEVELOPMENT PROJECT-FEASIBILITY STUDIES INFRASTRUCTURE AND URBAN DEVELOPMENT DEPARTMENT (PICU).

**Avenue Joseph Anoma
01 BP. 1387, Abidjan 01
Cote d'Ivoire**

1. The County Government of Kisumu (CGK), with support from the African Development Bank (AfDB), is launching the Kisumu Lakefront Development Project to strengthen connectivity, promote sustainable use of lakefront resources, and enhance urban development along Lake Victoria. To support this initiative, the AfDB seeks proposals from qualified consultants to prepare feasibility studies and preliminary designs for the lakefront

Background:

2. Kisumu, Kenya's third largest city and a key economic hub on Lake Victoria, plays a strategic role in regional connectivity with neighbouring countries such as Uganda and Tanzania. The city is experiencing growing pressures in the areas of transport, housing, tourism, and the Blue Economy. Kisumu County has incorporated lakefront development into its County Integrated Development Plan (CIDP), prioritizing interventions around Dunga Beach and other waterfront areas to unlock economic, social, and environmental opportunities.
3. Kisumu's lakefront functions as a critical hub. Ongoing and planned investments, such as the Standard Gauge Railway (SGR) expansion linking Kisumu to Lake Victoria's port facilities, aim to create an integrated multimodal transport system. At the same time, the tourism sector is under development, with initiatives to position the lakefront as a cultural and recreational destination. The Blue Economy is also emerging as a priority sector, focusing on sustainable freshwater resource utilization and eco-tourism.
4. Despite these opportunities, challenges remain. Financing large-scale infrastructure and development projects is constrained by Kenya's infrastructure funding gap, requiring innovative financing approaches such as public-private partnerships (PPPs) and green bonds. The lakefront is also vulnerable to environmental degradation, demanding careful planning to balance development with conservation. Socially, ensuring inclusive access to new facilities and minimizing displacement of communities are key considerations.

5. **Objective of the Consultancy:** The Kisumu Lakefront Development Project focuses on the transformation of Kisumu's waterfront along Lake Victoria. The consultant's objective is to prepare feasibility studies, preliminary designs, and capacity-building activities that will support project structuring and subsequent investment mobilization. The consultancy will concentrate on two key components: (i) technical project preparation and (ii) support the structuring or strengthening of Kisumu Lakefront Development Corporation (KLDC) to deliver and manage the lakefront redevelopment in a commercially viable and inclusive manner.
6. The first component involves comprehensive feasibility studies and preliminary designs covering infrastructure such as promenades, marina facilities, green public spaces, affordable housing, and waste-to-energy systems. The consultant will assess technical, financial, environmental, and social viability; identify risks; and recommend implementation and financing strategies. This component will also include a phasing plan to guide investments.
7. The second component focuses on institutional capacity building for KLDC, enabling effective governance and management of the project. Activities will include reviewing institutional frameworks, identifying capacity gaps, and developing an Institutional Strengthening and Capacity Building Plan. This will be supported by targeted training and the development of internal systems to enhance transparency, accountability, and stakeholder engagement.
8. The eligibility criteria, the establishment of a shortlist, and the selection procedure shall conform with the Bank's Procurement Policy for Recruitment of Corporate Consultants. Please, note that interest expressed by a consultant does not imply any obligation on the part of the Bank to include him/her in the shortlist.
9. The estimated duration of the consultancy is **8 months**.
10. Interested Consultants may obtain further information at the e-mail address below during the Bank's working hours: 9 am to 5 pm, Monday – Friday (EAT)
11. Expressions of Interest (EOI) must be sent **by e-mail, preferably as one PDF file (not exceeding 120 pages)**, to the address (e-mails) below, no later than **Friday 12th September 2025 at 1700 hours Nairobi local time (EAT)**. Please indicate **"EOI: Consultancy KISUMU LAKEFRONT DEVELOPMENT PROJECT"** in the email "Subject" line.

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Establishment of the Shortlist

A shortlist of consultants will be established at the end of the request for expressions of interest. The consultants on the shortlist will be evaluated on the following criteria based on their updated resumes.

Assignments of similar nature in the last fifteen (15) years in feasibility and design studies in waterfront development, and Blue Economy-related infrastructure: 50%

Experience in urban re-development projects in Africa and Developing Countries: 20%

Establishment in the country or Africa: 10%

Availability of appropriate managerial and technical staff: 20%